

Category	Courses	Actual Market price (Rs.)	Fee to be paid (Discounted)	Discount offered to PES
Category-A	Disruptive Strategy	₹ 117,000	₹ 62,000	47%
	Global Business	₹ 117,000	₹ 62,000	47%
	Leading with Finance	₹ 117,000	₹ 62,000	47%
	Management Essentials	₹ 117,000	₹ 62,000	47%
	Negotiation Mastery	₹ 117,000	₹ 62,000	47%
Category-B	Business Analytics	₹ 117,000	₹ 45,000	62%
	Economics for Managers	₹ 117,000	₹ 45,000	62%
	Entrepreneurship essentials	₹ 77,000	₹ 45,000	42%
	Financial Accounting	₹ 117,000	₹ 45,000	62%
	Sustainable Business Strategy	₹ 77,000	₹ 45,000	42%
Category-C	Leadership Principles	₹ 128,000	₹ 73,000	43%
Category-D	CORe	₹ 164,000	₹ 94,000	43%